



## NATIONAL TERRAZZO & MOSAIC ASSOCIATION CONTRACTOR MEMBERSHIP PROCESS

*RULES AND PROCEDURES (2020)*

In order to advance its purposes of promoting a long-lasting, durable, and beautiful flooring choice, and of encouraging vigorous competition among terrazzo professionals, The National Terrazzo & Mosaic Association (“**NTMA**”) sets high standards for membership based on performance. Over the course of the membership process, applicants for Contractor Membership in NTMA will be evaluated on their demonstrated experience, skill, reliability within the trade, with an emphasis on the quality of work completed.

***To be eligible to enter the NTMA Contractor Membership Process***, an Applicant must:

- have been in business in the terrazzo and mosaic industry, under its current ownership and structure, for at least two (2) years before submitting its application;
- have achieved a high degree of experience, skill, and reliability in terrazzo installation;
- have completed the installation of a minimum of at least five (5) terrazzo projects under its current company structure and ownership, as installing contractor of record and using its own employees; and
- not have been declined for NTMA membership within the previous two (2) years before submitting its application.
- Where an applicant business has multiple branches or entities, NTMA membership is limited to the single branch or entity which actually employs the workers that install the terrazzo, or at which those employees are based. Where more than one branch or entity qualifies, each may apply for membership, but must do so separately.

The NTMA Contractor Membership Process is as follows:

***STEP 1 – Entry into the Membership Process.*** Applicant must complete, sign and return the **NTMA Membership Application Agreement (“Agreement”)**. Following receipt of the Agreement by NTMA, Applicant must complete and verify the **Membership Application Disclosure and Project Information Form (“Application”)**. The Applicant will then submit the Application to NTMA, together with three (3) letters of recommendation as explained below, and the application fee of \$3,500.

In the Application, the Applicant will:

- identify itself and certify that it has been engaged in the installation of terrazzo under its current ownership and structure for at least two (2) years;
- explain its experience and history in the installation of terrazzo;
- identify at least five (5) terrazzo jobs which it has completed within the past two (2) years, under its current company structure and ownership, as installing contractor of record and using its own employees (*terrazzo projects submitted containing solely the installation of precast terrazzo products will not be considered*); and
- identify and explain any substantial difficulties which it has experienced in completing jobs.

The jobs identified in the Application must have been performed by employees of the Applicant. Terrazzo installations that have been subcontracted to others will not be considered. Applicants may use “joint

venture” projects only if they were done in association with an NTMA contractor member, and the NTMA contractor member is willing to provide a letter of recommendation.

The Application must be sworn and notarized under oath. All information provided in it, and all further information which the applicant may provide to NTMA over the course of the membership application process, must be complete, accurate, and not misleading. Incomplete, inaccurate, or misleading responses will be grounds for denial of the application.

The application fee will be used to cover administrative costs and the cost of conducting independent evaluations, one required training class and supplemental site visits. The application fee is nonrefundable.

The *letters of recommendation* must be at least one (1) each from an owner, a design professional, and a general contractor, regarding Applicant’s performance on any of the five (5) terrazzo jobs the Applicant identifies on the Project Information Form.

**STEP 2 – Participation in the Membership Process.** Once the Applicant is enrolled into the NTMA membership process, the process will be conducted over a two-year period. Both the Applicant and the NTMA will participate, as follows:

- The Applicant will attend two (2) consecutive annual NTMA Technical Seminars.
- Failure to attend the required seminar(s) may result in denial of the application.
- The applicant shall have an 8-hour NTMA training class for their staff and workers after the first set of inspections are completed. Timing can be coordinated to coincide with a second inspection visit. Specific training topics will be determined in consultation with the NTMA Technical Director based on the needs of the Applicant.
- Failure to complete the required training may result in denial of the application.
- In addition to the five (5) jobs listed in the Application, the Applicant will provide NTMA with a list of projects installed from the date of enrollment into the NTMA membership application process.
- NTMA or its representatives will visit certain terrazzo projects installed by the Applicant, and will conduct interviews with the project owners, general contractors, and/or design professionals. All inspections may not occur in a single visit.
- NTMA and its representatives may also inspect other projects which Applicant has installed from the date of enrollment in to the NTMA or is in the process of installing. NTMA or its representatives may also obtain additional information regarding the Applicant’s history and skill as NTMA deems reasonable in its judgment.

**STEP 3 – Evaluation and decision.** When the NTMA membership process is complete, the Board of Directors will evaluate the application, and will approve or decline NTMA membership. The Board will consider all information and materials furnished by the Applicant, but may consider other information and materials as the Board deems reasonable in its sole discretion. The decision of the Board of Directors will be final. If application is declined or deemed declined, the Applicant may not re-enter the membership application process for at least two (2) years, but may re-enter the process after that time.

NTMA membership is open to all qualified applicants. NTMA does not discriminate on the basis of race, creed, gender, national origin or otherwise.